0815 – 0900 hrs  Registration

0900 – 1015 hrs  Inaugural Session

Welcome Address  Carol Christ  
Chancellor, University of California, Berkeley

Introductory Remarks  Rekha Sethi  
Director General, All India Management Association

Address  Catherine Wolfram  
Acting Associate Dean for Academic Affairs and  Cora Jane Flood Professor of Business Administration, Berkeley Haas

Address  T V Mohandas Pai  
President, AIMA and  Chairman, Manipal Global Education Services and  Former Director of Infosys, India

Address  Sunil Kant Munjal  
Conference Chairman and  Chairman, The Hero Enterprise

Special Address  Ambassador Venkatesan Ashok  
Consul General of India, San Francisco

Keynote Address  Dinesh Trivedi  
Former Minister of Railways and Member of Parliament, Lok Sabha, India

Concluding Remarks  Solomon Darwin  
Executive Director, Garwood Center for Corporate Innovation, Haas School of Business, University of California, Berkeley

1015 – 1115 hrs  Digital India: An El Dorado for Start-up Investors

Wal-Mart’s purchase of Flipkart, India’s domestic online retailer, for $16 billion is a big moment for India’s start-up sector. It vindicates the faith shown by global investors in Indian start-ups’ potential. Since 2014, local and foreign funds have put in more than $33 billion in nearly 3,000 start-ups in India. The sector is evolving rapidly and the bulk of the money is going into the successful start-ups. India has immense potential for disruptive start-ups in every area and it has an unbeatable
combination of a huge consumer market and an enormous supply of technology talent. The government is supportive of the start-up sector and it has launched a Start-up India programme to digitize the country’s economy. There are immense opportunities for technological interventions in several high growth areas, such as retail, transportation, logistics, education, energy etc and it is a gold rush that no tech investor can afford to miss.

- What kind of investment opportunities are available in India’s start-up sector?
- How can India make its start-ups more attractive to the global investors?
- How can the American investors compete against the Asian investors for the best Indian start-ups?

Chairman
Sunil Kant Munjal
Conference Chairman and
Chairman, The Hero Enterprise

Keynote Speaker
John T Chambers
Founder and CEO, JC2 Ventures and
Chairman Emeritus, Cisco

Interaction with Audience

1115 – 1145 hrs
Networking Tea / Coffee Break

1145 – 1245 hrs
Panel Discussion: Envisioning India’s Digital Economy

India already has about half a billion internet users and their number is expected to double by 2025. The government is digitizing public services and private finance with an aim of taking the country’s digital economy from $400 billion to $1 trillion mark in the next 6-7 years and then to $5 trillion by 2030. The biggest American and Chinese digital companies are vying for a piece of the action in India and they are also funding the country’s fast-growing start-up sector. Digitization has already taken roots among consumers, particularly in the areas of communication, entertainment, banking, finance, retail, and travel. Digitization is also changing manufacturing, agriculture, healthcare, education etc. Still, India has only scratched the surface of its digital potential. However, to grow faster, India’s digital economy requires a regulatory regime that creates trust among the users and simultaneously opens the economy to greater data flows. Without that balance, digitization could end up making the economy more bureaucratic and restricting growth.

- What does India need to do to achieve its target of $1 trillion digital economy in the next few years?
- How can the start-ups become the leaders of India’s economic growth?
- How can India ensure rapid growth and innovation in its digital economy while ensuring its digital security?

Chairman
Vikram Chandra
Founder, Editorji Technologies
India’s healthcare sector is booming and it offers tremendous opportunities for both investors and the innovators. The sector’s annual revenues are getting close to $200 billion and with a CAGR of more than 16%, its business is likely to double within five years. The hospitals sector alone is generating revenues exceeding $65 billion and its size is expected to double by 2022. Since opening up the sector to FDI in 2000, India has received $5 billion investment in it. Though the healthcare sector is tightly regulated, there is a tremendous scope of participation for investors and innovators across the board, particularly in hospital management services, medical equipment & devices, robotics & AI, diagnostic services, medical tourism, analytics and consultation offshoring and alternative healthcare systems.

- What US companies could do to participate in the sector’s growth and also to make it truly equitable and inclusive?
- How developed economies like the US could nurture a new genre of innovation to address the impediments that stand in way of making healthcare much more accessible, affordable and accountable?
- How can technology be leveraged to use India’s healthcare talent for global markets while also improving healthcare affordability in India?
Panel Discussion: Shaping and Governing Globalization: Forging New Growth Partnerships

The escalating trade war between the US and its large trading partners is threatening to disrupt the rule-based trade order. The protectionist turn of the involved powers is sucking in others too and it threatens to unleash a full-scale world trade war. The growing tendency to disregard the multilateral forums and take unilateral actions is eroding the legitimacy of the existing global trade regulator. The resurgent nationalism is also interfering with the digital integration of the world economy, which is eating away some of the growth potential. However, Asia and Europe are still willing to bet on lower trade restrictions, exemplified by the EU-Japan free trade agreement. China is even reinventing globalization through its Belt & Road initiative. Yet, without the world’s largest economy, there cannot be any meaningful global trade order. The world desperately needs to reimagine trade governance and partnerships for the sake of global peace and prosperity.

- What will it take to prevent a world trade war in these times of competitive victimhood and protectionism?
- What are the key changes required in trade governance to address the concerns of national sovereignty and local jobs?
- How is digitization reshaping globalization?

Chairman
Jay Stowsky
Senior Assistant Dean for Instruction, Haas School of Business, UC Berkeley

Panellists
Rajeev Gowda
Member of Parliament, Rajya Sabha, India

AnnaLee Saxenian
Dean of the School of Information, UC Berkeley

Sanjay Kirloskar
Vice President, AIMA and Chairman and Managing Director, Kirloskar Brothers Ltd

Sudhir Jalan
Chairman & Managing Director, Meenakshi Tea Co. Ltd

Sean Randolph
Senior Director, Bay Area Council Economic Institute

Interaction with Audience
1530 – 1630 hrs
Panel Discussion: How to Spot a Unicorn: Scaling up the Start-ups

Too much speculative money chasing too few genuine ventures has made the start-up ecosystem resemble a casino. After two decades of searching and rearing rare unicorns, the VCs need to bring discipline to funding disruption. It is wasteful to spray capital across the field and hope that some of it finds a beanstalk. For the later stage investing to grow, it is important to identify and nurture the start-ups with real businesses and the start-ups that can actually turn disruptive ideas into industry dominance.

- How can the investors spot potential unicorns early and rear them?
- What can the American VCs do to tap India’s latent start up potential?
- Can India’s domestic entrepreneurs emulate the success of the Indian start up founders in the US?

Chairman
Toby Stuart
Faculty Director, Berkeley-Haas Entrepreneurship

Panellists
Anil Kamath
Fellow and Vice President of Technology, Adobe

Ajeet Singh
Co-Founder and Executive Chairman, ThoughtSpot

Parthsarathi Trivedi
Co-Founder and CEO, Skylo Technologies, Inc.

Venktesh Shukla
General Partner Monta Vista Capital; ex Chair, TiE Global

B V Jagadeesh
Managing Partner, KAAJ Ventures

Interaction with Audience

1630 hrs
Conference concludes with Networking High Tea